

# T. P. A. of Post P.

President: Ed Stedman, Jr. Secretary: Alf J. Eastin.

## PRESIDENT BURROWS' SALUTATORY.

I have been informed by the worthy editor of the News Letter that he would like to publish a letter for me in which I would define my policy as national president of the T. P. A.

I hardly think it the proper thing to make any statements until I am installed in office. I can say however, that as questions arise which are of vital importance to the organization, I will meet and dispose of them to the best interests of the organization.

The traveling man is like an Irishman who is always "agin the government," and so I suppose he will be against me before I get through; in fact, I heard some mutterings to that effect before we left New Orleans. I stepped on a car one evening at Canal street and took a seat immediately behind two delegates from —.

They were so deeply interested that they did not notice my presence. They were discussing my position on the reserve fund, when one of them remarked that I was two-faced. Now, that remark was not only unkind, but untrue as well, for there is no member of our organization who is personally acquainted with me but what appreciates the fact that if I had two faces I would never wear the one I do in public.

There was one matter which seemed to worry a great many of the delegates at the convention, and that was the question of office help maintained by our national secretary. One of these alarmists informed me, in all sincerity, that LaBeaume that twenty-seven female stenographers in his office. I immediately agreed with him that Solomon himself would never have undertaken such a thing. I am a firm believer in the old saw, that when you are in Rome, do as the Romans do; so when I cross the great father of waters and set foot on the sovereign soil of old Missouri, I will certainly do as the Missourians do and say, "Gentlemen, you must sign me" and if after being sighted I find that our national secretary has twenty-seven females on his staff, that will be prima facie evidence that in his old

office he is doing the same, and if a cessitate our going into close communion to decide upon the best way of disposing of his case.

You can all rest assured that I will keep my eyes open and see all I can, and in the next issue of the News Letter I will take you into my confidence and tell you all about it. Very truly yours, E. C. Burrows.

Last Saturday, the 21st inst., the directory of the Texas division held its first quarterly meeting at the State House, in Waco, President Minchau, presiding. The attendance was excellent, due perhaps to urgent personal letters of invitation addressed to each member of the board by the president, and excuses by telegram or letter were received from all absentees. Two sessions held that afternoon and night consumed over eight hours and a lot of business vital to the interests of the division was transacted. Ten different claims under consideration were approved at once, while three others were held up for further information. Those not familiar with this kind of work do not know what an amount of trouble and anxiety some of these claims cause to the directors, who try to be equally just to the association and the claimants. Clean claims—that is, such as are made out in proper form, and show plainly that the claimant has been actually disabled from his work by an accident are passed without discussion and paid very promptly. As an example for this it may be stated that last week the secretary received notification that a member of ours had been killed in a wreck in Alabama, and a day later the widow received a telegram that a check for \$5000 had been mailed to her. Whenever a claim is held up, it is in all instances through the fault of the claimant, who either claims more than he should rightfully do, or neglects to answer the questions in the proper manner, which are necessary for paying him the "people's" members money. This should be kept in mind by all. There was a great deal of routine business transacted, tedious but necessary.

\*\*\*

LOOK OUT!

The two wrecks which occurred during the week near Beaumont resulted very lucky, as far as loss of life and limbs was concerned, but luck is a fickle companion and will not always remain with you. The next time there may be a different tale to tell. Both trains were crowded, but of all

these people, how many had provided by holding out accident insurance for recompensation for the time they might have lost themselves, or for a larger sum to help the widow and loved ones if death had been the result? It is an object lesson, and all those who are eligible as members of the T. P. A. should at once fill out an application blank—\$5000 in case of death or \$25 weekly indemnity in case of accident from any source—are not to be despised, and it costs but \$10 per year to belong to the T. P. A. Traveling men, manufacturers, jobbers, brokers, buyers and sellers for wholesale and manufacturing concerns, if you are not a member now, don't delay—delay is dangerous. President Minchau wired immediately when he learned the news, but was reassured by the reply that no member of the association had been hurt.

The cry has been that thousands of traveling men have lost their positions and the writer fails to find but few men who are now seeking employment on the road. Where is this multitude of "have-been" drummers and what has become of them? We are of the opinion that every good traveling man now out of a job can secure one very easily if he is the right sort of a fellow. Let him write to the national chairman on employment and he will cheerfully make prompt reply to your enquiries. Do not attribute your hard luck to politics. The T. P. A. is an organization free from politics and its members are not obligated to affiliate with any political party. Every member has a right as a citizen of this country and can vote the way his judgment dictates. It has been said that the trusts have knocked out many drummers, but we feel assured, whilst it may be true that some few men have been let out, that they now have more lucrative positions and are not sorry, nor do we blame any political party for the way people care to run their respective business interests. The T. P. A., as shown by its increasing membership, does not know when so many traveling men have left the road.

S. H.

Some drummers are figuring on trips to China as soon as the present serious trouble is over. They are of the opinion that they can enlarge their business by taking in a little more country. It might be well for those far-sighted gentlemen to work those territories lately acquired by the United States and not work in prospectives. A country whose people we will not allow to enter into our own, is one which we ought to leave alone. It is bad enough that we are forced to send our patriotic citizens and soldiers there to protect American as well as our neighbors' interests. We sympathize for the Americans and foreigners whose lives have been lost for a just cause, but after we have been satisfied, don't believe it is necessary to get a slice of land thousands of miles away, which might give us and the rising generation trouble to retain. Let good enough alone and do not let troubles worry you which are not yours.

S. H.

Homer Chambers and Ed Stedman went up the Pee Gee Thursday, and if they could have been seen that night one would have thought they were going to cook, as both were talking very noisily about a can of peaches they had in the woods for supper, and each thought the other would get the larger portion of the contents but the difference was settled, so Homer took the peaches and Ed drank the juice, and as the scripture says, both were filled.

Dick Lappington and M. E. Fowler, who do a good deal of traveling together, were seen taking the east bound train for some unknown point Friday, but it is supposed they were going out to see the wreck that happened four miles from here, as they want to find out the best places to sit in the cars so as to not get hurt, if they should be placed in such a position, and they have decided from now on to travel on top of the Pullman, so as to be ready to jump at all times.

Mr. Ernest Lasker, who will start for Europe next month for an indefinite period, tendered his resignation as director from post L. It was accepted with regrets and Mr. C. A. Heilig elected to fill the unexpired term.

An excellent collation tendered by the State House management was much enjoyed by the tired directors at a late hour—or was it an early one?—and the board adjourned to meet again at Dallas on the evening of October 1.

D. M. I.

State President D. W. Minchau from Houston has been in and about Beaumont for the last several days. Mr. Minchau expresses himself as well pleased with the progress of the association under his administration up to the present. The number of lapses promises to be smaller than ever, while new applications are arriving in larger numbers than usual at this time of the year. Truly, the Texas division is on a boom.

The last report of our post president showed that only three of the boys had failed to come up with their dues. This is a good showing for Beaumont post P, and those three who have failed to remit should do so at once, as they have seven days left before being cut off entirely. Don't fail to come up now for a good cause and one that will be a benefit to you.

We are glad to learn that none of our boys were hurt in the two wrecks that happened near Beaumont, but this should be a lesson to some of them that do not carry accident insurance in the T. P. A. and they should join at once, for we do not know when our time cometh, and when it does we should be prepared and leave something for our wives and families.

We want to have a meeting some time during the following week, and if some of the boys will get together and arrange the time, I think we will have no trouble in having a big attendance, so smoke up, boys, and see if all the T. P. A. men cannot be in Beaumont next week, and if next Friday night will suit you, all meet at the Crosby House and talk about the things that should be talked about.

Mr. T. S. Reed, the Beaumont grocer—wholesale—took a trip to Galveston this week. Mr. Reed is one of our new members and we would like to have more of the Beaumont wholesalers to join the T. P. A., as it is a good thing and one that every one can't get in on, and those that do have the chance should be glad to become one of us.

Mr. C. W. Hawley, the well known and popular vineyard man, is in the Beaumont territory, and as usual, is letting the trade have a few cars before he leaves. Charles is one of the best on the road and every one knows when he is in town, as he has a line of conversation that cannot stop a clock.

Hugo Sachs, a wholesale lumberman from Galveston and a member of post G, passed through Beaumont Thursday en route for Louisiana. Mr. Sachs used to be a resident of Beaumont in its early days. He never dreamed in those days that Beaumont would be some day the metropolis which it is today.

Mr. Tom Stone was seen on the streets of Beaumont this week, looking as happy as usual, but he says these rains are bad on the log men, and everything is not so good as if we had less rain.

Mr. A. Dinkelspiel, state chairman of the committee on hacks and transfers, was in Beaumont last Wednesday. He requests that all those who have grievances pertaining to his department should apply to him at Dallas, Tex.

The real rough rider is the man who rides the river with a twisting, squirming log for a saddle, on which he stands, balancing himself to its every motion. If his coolness fails or his nerve gives way, disaster and death reach out for him. It's the giving away of the "nerve" which proves fatal to so many a man. Perhaps he is simply crossing the street, as he has done ten thousand times. He hears a shout, stops, hesitates, gets "rattled" and is run over. When a man finds that his memory plays him false often, when he starts off to get something and forgets what he went for, when he knows he has locked the front door and yet an irritating uncertainty compels him to get up and verify his knowledge, then that man is in danger at any minute when confronted by a trifling danger. He is unprepared.

This condition can be perfectly cured by the use of Dr. Pierce's Golden Medical Discovery. It strengthens the stomach, nourishes the nerves, and purifies the blood. It contains no alcohol, whisky or other intoxicant.

The reason I delayed writing was because I wanted to wait one year after I had taken the medicine before giving my statement, and now I can send a good, concrete testimonial.

Writer: Chas. B. Bryant, Esq., of Plain City, Madison Co., Ohio. "During the summer and fall of 1902 I became all 'run down,' grooved with out of order and stomach out of order. I would do no thing but groan. I had general dizziness and aching in my head. Dr. Pierce's Golden Medical Discovery, and thanks to you for your advice I used one bottle, and since I stopped taking it, about one year ago I have not taken any medicine of any kind and have been able to do my work. My appetite is good. I can eat three square meals a day. I do not feel that uncleanliness is in my stomach any longer, and my blood and nerves are in good shape."

Dr. Pierce's Pellets cure biliousness.

Dr. Pierce's Pellets cure biliousness.

Three Block made a flying trip from Houston over here on Thursday and returned that night.

Mr. J. W. Sullivan of Padan & Co. was in the city on Friday in the interest of that firm.

Joe Lucas of post V, is summing for a few days at High Island in company of Mrs. Lucas.

Mr. Tom Stone of Leesville, La., a member of post P, was in Beaumont Friday.

The best whisky in the country is 1870 LOUIS HUNTER'S RYE, sold ONLY at HIRSCH'S CORDOVA BAR.

PORT ARTHUR ROUTE REDUCED RATES.

For the meeting of the Sovereign Grand Lodge, I. O. O. F., at Richmond, Va., tickets will be on sale September 14 and 15 at one fare for the round trip, plus \$2.00, limited for return to September 25.

Charlotte, N. C., August 25, 26 and 27, Independent Order Good Samaritans and Daughters of Samaria one and one third fare on certificate plan. Midway, Ky., August 3, 4 and 5 for Industrial Evangelical Conference one and one third fare on certificate plan. Buffalo, N. Y., September 6, 7 and 8, for the annual convention of Laundrymen's Association, one and one third fare on certificate plan.

Detroit, Mich., September 1, 2 and 3, for the National Association of Letter Carriers, one and one third fare on certificate plan.

Nashville, Tenn., July 23 to 29, National Grand Temple, Masonic Templars of America, one and one third fare on certificate plan.

For the Southern Epworth League conference at Atlanta, Ga., tickets on sale July 23 and 24, at one fare, plus \$2.00, for the round trip.

For the Atlanta Battlefield Reunion at Atlanta, Ga., tickets on sale July 16 and 17, at one and one third fare for the round trip.

For the COMMERCIAL LAW LEAGUE OF AMERICA at Milwaukee, Wis., July 30 to August 4, one and one third fare on the certificate plan.

The Port Arthur Route has on sale daily summer tourist tickets to all the lake resorts of the north and the mountain resorts of Colorado and Utah, besides one way tickets to all points. Close connections with all lines; service unexcelled; Pullman palace sleeping cars and free chair cars on all trains.

For rates, maps, time tables, or any information desired write or apply to A. L. Downer, City Passenger Agt., Beaumont, Tex. E. Swindell, General Passenger and Ticket Agt., Texarkana, Tex.

NAILS AND LOCKS AT PITT-MAN'S.

THE SUMMER RESORTS of Wisconsin appear to be attracting public attention at present. Fox Lake Delvan, Waukesha, Oconomowoc and the Dells at Kilbourne City are among the most sought for for summer recreation. The Dallas office of the Chicago, Milwaukee and St. Paul railway is displaying some very fine descriptive pamphlets of summer homes, which tells of the different resorts and their principal attractions.

BARGAINS IN GLOVES. The Palace is offering Ladies' Kid Gloves, slightly damaged, at 65c a pair.

STARR PIANO GIVEN AWAY at the Texas State Fair. Guesses free. For particulars write the Great Jesse French Piano and Organ company, Dallas, Tex.

SUMMER RATES. BEGINNING TODAY WE WILL PUT ON A RATE OF \$7.00 PER WEEK FOR ANY ROOM IN THE HOUSE.

GULF BAY HOTEL, ROLLOVER, TEX.

NAILS AND LOCKS AT PITT-MAN'S.

THE PALACE is offering Ladies' Kid Gloves, slightly damaged, at 65c a pair.

ESTABLISHED IN 1892

Fire Works Factory

Prices Moderate. All Work Guaranteed.

PROF. J. CRISWELL, Manufacturer, Lumberton, Texas. Cor. 25th and Ave. 30th.

A SHORT TALK TO TEXAS GROCERS.

YOU are authorized to allow customers to TAKE THREE TIMES as much of KITCHEN QUEEN as if they are not authorized. Baking Powder & Soda. Read their story.

## CLASSIFIED ADVERTISEMENTS.

WANTED.

WANTED—To trade or sell a launch 6x19½. Apply to P. K. Riddle at the Beaumont Steam Laundry. 6-2-11

WANTED—A few day boarders at 736 Pearl street. 16-31

WANTED—A good milk cow. Apply to Beaumont pharmacy.

WANTED—A few day boarders at No. 736 Pearl street. 16-31

WANTED—A set of double or single entry books to keep night and Sundays by book-keeper now employed in city. Address box 260 1w

FOR SALE. SIX ROOM COTTAGE FOR SALE. H. D. Fletcher offers for sale a six room cottage on North street.

FOR SALE—Split cypress posts. L. I. Kopas, 1068 Liberty avenue. 4-6-11

FOR SALE—Three fine milk cows. Apply to Walter J. Crawford. 7-17-11

FOR SALE—A gentle mare, open buggy, harness, saddle and bridle. Apply at Daily Enterprise. 7-18-11

FOR RENT. FOR RENT—Two or three rooms furnished or unfurnished. Inquire at 1278 Laurel. 26-p

FOR RENT—Five room house on South street, near Southern Pacific round house. Apply to R. R. B. Henry, at L. R. Levy's store. 11

FOR RENT—A modern 2 story dwelling on Calder avenue. For particulars apply to Mrs. M. Meyer, 554 Pine St.

FOR RENT—2 unfurnished rooms. Apply to Mrs. H. H. Hooper at the City Bakery, on Crockett street. 6-6-11

BOARD. First class board and lodging at No. 8 Cypress street. Transients a specialty. Mrs. N. J. Kennedy. 17-11

Non-rusting woven wire hammocks for sale by Battle & Co.

ARMSTRONG'S Place on Main street repairs all makes of sewing machines and sells the New White and Domestic. Needles, oils, bands, snuff, and attachments for all machines.

Hirsch's Cordova bar for the best and coolest glass of beer in the State.

Be sure and call for LOUIS HUNTER'S RYE WHISKY at HIRSCH'S CORDOVA BAR.

Buy your straw hats at the Manhattan. See them and you buy.

BELOW COST! Men's and boys' Straw Hats; no reserve—at Flowers' Racket Store.

NATHAN SELLS IT FOR LESS.

THE BOULDER CHAUTAUQUA. President J. L. Long of the Texas-Colorado Chautauqua at Boulder, Col., states in a telegram received today, that he is highly pleased with the service on the Chautauqua grounds and particularly with the dining room. He refers especially to the excellence of the meats, and says the service this year is surely such as will satisfy everybody.

In Boulder it is reported that the Chautauquans are enjoying a \$3.00 per day table for \$5.00 a week.

Don't buy your shingles until you see our stock and get prices. Beaumont Lumber company.

BARGAINS IN GLOVES. The Palace is offering Ladies' Kid Gloves, slightly damaged, at 65c a pair.

ENDORSED BY CHEMISTS AND PHYSICIANS

WHOLESALE BY T. S. REED.

A SHORT TALK TO TEXAS GROCERS.

YOU are authorized to allow customers to TAKE THREE TIMES as much of KITCHEN QUEEN as if they are not authorized. Baking Powder & Soda. Read their story.

## Our Furniture Store...

Is Now a Model of Beauty and Attractiveness.

Economy and rare values are the prominent features of our purchases. All goods are of first class quality and workmanship, and to be appreciated must be seen. The prices given below will give you an idea what exceeding great values we are offering. Call and see.

Willow Rockers, \$1.00, sold elsewhere \$1.50  
Solid Oak Rockers highly polished, \$2.00  
Boxed Smyrna Rugs, \$1.00  
Center Tables, 50 cents up  
Solid Oak Bedrooms Suites, Golden Oak finish, worth \$35.00, our price \$25  
Moccasin Bar Frames, 75c  
Special cut on Springs and Mattresses.

## Harris & Gordon.

The Season is Now Open.

By the Sea.

A competent manager now has charge of the GULF BAY HOTEL, and a strictly first class service will be maintained during the season. Spend the warm weather at ROLLOVER and be HEALTHY AND HAPPY.

Mrs. R. B. CAMPBELL, Prop.

THE RELIANCE LUMBER COMPANY..

(INCORPORATED)

Manufacturers of Long Leaf Yellow Pine Lumber.

CROSS TIES, RAILROAD TIMBERS, ETC.

Export Shippers via Sabine Pass. Beaumont, Texas.

Gulf and Interstate Railway Company of Texas.

Short Line to Galveston.

Track skirts beach for 30 miles, including a five mile ride across Galveston Bay. Tickets on sale Saturdays and Sundays, good to return following day.

HIGH ISLAND and return, 85c  
ROLLOVER, 1.00  
PATTON, 1.25  
GALVESTON, 1.50  
Commutation tickets to High Island, Rollover and Patton on sale at depot.  
E. T. BUTLIN, Agt., Beaumont, Texas. H. S. SPANGLER, Gen'l. Mgr., Galveston, Texas.

It's The Prettiest Place Around Beaumont.

HERE'S A SNAP!

W. I. BLACK'S

Second Addition to Beaumont.

High, Dry, Accessible, Cheap.

For prices and terms call on R. H. ADAIR, Secretary Hard-Soft Realty Co.

Eureka Steam Laundry.

KIRBY & BLANCHETTE, Props.

Hot weather makes dirty clothes. We wash 'em nice and clean, and do it promptly. Give us your work.

Fire, River, Marine Insurance.

V. WIESS, GENERAL INSURANCE AGENT.

BEAUMONT, TEXAS

J. S. BLAIN, French Market.

Game, Fish, Poultry, Vegetables, Fruit, Butter, Cheese and Eggs.

Pearl and Bowie Streets, Beaumont, Texas